Largest Employers in Florence County.

These employers provide over one half of all the jobs in the county.

Employer Name

Audra's Corp

Product or Service

Pride Mfg. Co. LLC Wood Products, NEC Florence Public School Elementary & Secondary School County of Florence Executive & Legislative Govt. Office Beverly Health & Rehabilitation Skilled Nursing Care Facility Koller Industries Inc. Ind. & Comm. Mach & Equip, NEC Aurora Liquors Inc. Eating & Drinking Place Pine River Lumber Co. Ltd Sawmills & Planing Mills, Gen. Dck Enterprises Inc. Eating & Drinking Place El Capitan Inc. Eating & Drinking Place C & R Bar Inc. Eating & Drinking Place

Eating & Drinking Place

Timber Products of Iron Mountain Local Trucking Without Storage Haberkorn's Inc.

Grocery Store Riverside Liquor & Spa Inc. Liquor Store Bartoletti's Inc. Eating & Drinking Place State Commercial Bank

State Bank of Florence L & L Enterprises Inc. Eating & Drinking Place

Nfc U.S. Dept. of Agriculture Admin. of Environmental Programs Florence Utility Commission Admin, of Environmental Programs Groceries & Related Products, NEC Pasty Oven Inc.

New Hollywood Supper Club Eating & Drinking Place William | Schommer Eating & Drinking Place Local Trucking Without Storage Schomer Forest Products Inc.

Florence Motor Sales Inc. Motor Vehicle Dealer

Spread Eagle Marine & Cycle Boat Dealer

Town of Florence - Florence County Executive & Legislative Govt. Office

Advanced Cleaning Solutions LLC Landscaping

Who's Next Inc. Eating & Drinking Place

Up North Publishing Inc. Newspapers: Pub., or Pub. & Printing

La Faive of Florence Inc. Gasoline Service Station Looney Bin Inc. Eating & Drinking Place

L & H Utility Contractors Inc. Water, Sewer, Pipeline, Comm, Pwr Line Const

Krist Oil Co. Inc. Gasoline Service Station Dermis Inc. Eating & Drinking Place

Town of Homestead-Florence County Executive & Legislative Goyt, Office

Source: WI DWD, Unemployment Compensation file, March 2003 ** Palmer Johns file for bankruptcy 2003

For more information:

The Dept of Workforce Development-Office of Economic Advisors Labor Market Information http://www.dwd.state.wi.us/lmi

Richard Seidemann, Regional Labor Market Analyst: Sheboygan County Job Center 3620 Wilgus Avenue Sheboygan, WI 53081 920-208-5809

Florence County Job Center

501 Lake Street Florence, WI 54121

(715) 528-4251 Fax: (715) 528-5956 TDD (800) 947-3529

Internet Links

Wisconsin Employment Connection:

http://www.wisconsin jobcenter.org

Business Resource Network: http://www. helpbusiness-wi.com

March 2004

FLORENCE COUNTY

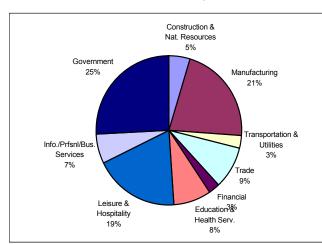
LABOR MARKET **TRENDS**



Florence County...

has a relatively small labor force when compared with the rest of the counties in the State of Wisconsin. Nearly two thirds of the jobs in the county are in just three industries. Manufacturing which makes up 21 percent of the jobs in the county and is just above the state average, leisure and hospitality related jobs where nearly one out of five workers are employed and government, with 25 percent of the jobs. Government employment would include federal, state and local employment services such a education, police, highway etc. Nearly fifty percent of the nearly 2,300 hundred work-

Employment by Industry in Florence County: 2002



ers in the county's labor force commute to one of three counties in Michigan based on the 2000 census.

The annual average wage in 2002 from employers in the major industries was: \$23,275 in manufacturing, \$18.383 in business and professional services, and \$17,036 in trade, transportation and utilities. The annual average wage for all industries was \$19,694. This was 61.5 percent of the statewide average of \$32,422.

Occupations in demand in Wisconsin Bay Area

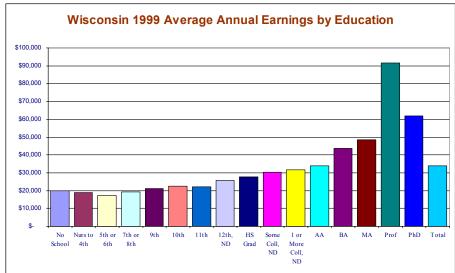
	-	Education & Training	Average
	Top Ten Occupations	Typically Required*	Wage**
	Computer Support Specialists	Associate degree	\$20.38
Most Openings Fastest Growth	Computer Soft Engnrs Systms Soft	Bachelor's degree	\$23.35
	Network Systms/Data Comm Anal	Bachelor's degree	\$23.81
	Network/Computer Systems Admin	Bachelor's degree	\$22.13
	Computer Software Engnrs Apps	Bachelor's degree	\$26.61
	Database Administrators	Bachelor's degree	\$21.75
	Personal and Home Care Aides	I-month or less training	\$8.44
	Medical Assts	I-12 mo. on-the-job training	\$11.51
	Medical Records/Health Info Techs	Associate degree	\$11.62
	Gaming Services Wrkrs	Postsecondary voc. trng	NA
	Comb Food Prep/Serv Wrk/Incl Fast	I-month or less training	\$7.38
Most Openings	Cashiers	I-month or less training	\$7.50
	Retail Salespersons	I-month or less training	\$10.27
	Waiters/Waitresses	I-month or less training	\$7.11
	Registered Nurses	Bachelor's degree	\$21.98
	Customer Service Reps	I-I2 mo. on-the-job training	\$14.56
	Truck Drivers/Heavy/Tractor-Trailer	I-I2 mo. on-the-job training	\$17.61
	Labrs/Frght/Stock/Matrl Movers/Hand	I-month or less training	\$10.6 4
	Office Clerks/General	I-month or less training	\$10.53
	Stock Clerks/Order Fillers	I-month or less training	\$11.33

^{*} The most common way to enter the occupation, not the only way

Bay Area WDA includes Brown, Door, Florence, Kewaunee, Manitowoc,

Marinette, Menominee, Oconto, Shawano, and Sheboygan counties.

^{**} OES Bay Area Wage Survey



Source: US Census Bureau, Current Population Surveys, March 1998, 1999, 2000

Wages for 40 Occupations with the most workers

in the Florence County labor market area. Hourly wage data was collected from local employers in early 2002 for the year 2001.

Over 40% of all the jobs in the area are in the occupations on this list!

	Hourly	Low	High
Title	Mean	Percentile	
Nursing aides, orderlies, & attndt's	9.66	7.71	12.52
Truck drivers, heavy & tractor-trailer	16.76	10.69	23.88
Retail salespersons	9.69	6.02	14.21
Waiters & waitresses	6.64	5.52	8.59
Janitors & clnrs, except maids & housekeeping clnrs	9.45	6.35	14.25
Registered nurses	23.58	17.12	32.91
Maids & housekeeping clnrs	8.07	6.17	10.18
Lbrs & freight, stock, & matl movers, hand	10.45	7.27	15.14
Ofc. clerks, general	9.99	6.36	13.92
Bookkeeping, accounting, & auditing clerks	11.28	6.8	16.08
Team assemblers	10.81	7.45	14.38
maint. & repair wrkrs, general	14.43	9.51	20.66
Secretaries, except legal, medical, & executive	10.85	7.34	14.88
Carpenters	13.78	9.26	19.05
Customer service representatives	12.13	7.28	17.81
Combined food prep & serving wrkrs, including fast food	7.45	5.71	9.68
General & operations managers	31.66	12.5	55.42
Food prep wrkrs	7.51	5.96	9.78
Packers & packagers, hand	9.5	6.13	13.58
Stock clerks & order fillers	9.31	6.07	13.5
Licensed practical & licensed vocational nurses	14.88	12.08	18.05
Elementary school teachers, excpt spec.ed.		\$43,630 Ann	. Avg
Secondary school teachers, excpt spec & voc. ed.		\$42,220 Ann	. Avg
Teacher assts		\$20,570 Ann	. Avg
Middle school teachers, excpt spec & voc. ed.		\$41,720 Ann	
F-L suprs/mgrs of ofc. & admin suppt wrkrs	18.84	10.42	30.53
F-L suprs/mgrs of production & operating wrkrs	20.28	11.78	31.18
Cooks, restaurant	7.58	5.72	10.08
hlprsproduction wrkrs	11.96		17.13
Truck drivers, light or delivery services	10.38	6.24	15.8
Bartndrs	6.54	5.42	8.87
Executive secretaries & admin assts	13.23	8.17	19.71
Paper goods mach. sttrs, oprs, & tndrs	17.35	12.17	23.43
Electricians	19.47	12.36	27.35
F-L suprs/mgrs of retail sales wrkrs	14.52	7.57	23.58
Packaging & filling mach. oprs & tndrs	11.96	8.77	15.98
Fire fighters	15.74	6.34	27.43
Construction lbrs	16.01	9.37	23.19
ind, truck & tractor oprs	12.6	9.48	16.94
Sales representatives, wholesale & manufacturing, except techi	23.01	12.1	39.05
Tellers	9.1	7.44	11
Automotive service techs & mechs	14.1	9.66	20.82
Landscaping & groundskeeping wrkrs	10	6.06	16.15
Receptionists & information clerks	9.9	6.82	13.19
Order clerks	8.84		12.63
Dishwashers	6.25	5.49	7.11
Welders, cutters, solderers, & brazers	14.35	10.05	17.82
Home health aides	8.82	7.34	10.94
Inspectors, testers, sorters, samplers, & weighers	14.14	9.65	20.36
F-L suprs/mgrs of food prep & serving wrkrs	11.89		18.15
Cooks, institution & cafeteria	9.38	7	12.52

10% of wages are lower and higher than the range

hourly average not available where annual wages are provided.

Survey includes data from: Adams, Florence, Green Lake, Juneau, Marinette, Marquette, Menominee, Oconto, Portage, Shawano, Waupaca, & Wood Counties.

^{**} Wages from Occupation Employment Statistics survey responses for region, 2001

^{*} The most common way to enter the occupation, not the only way